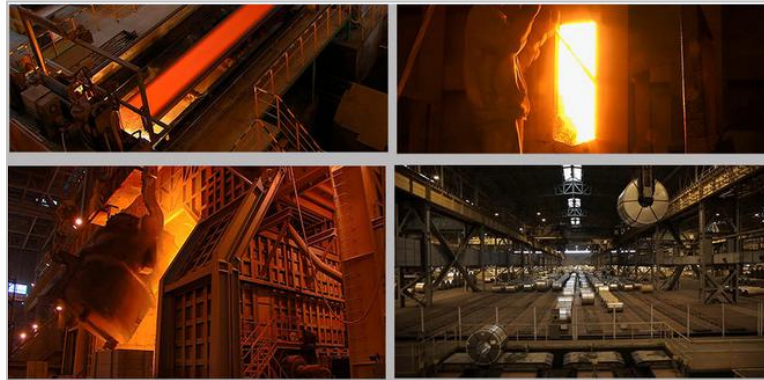


CDINDUSTRY,INC

CONNECT DIRECT INDUSTRY



Easier solution for plants maintenance of Metallurgy, Cement, and Power plant.

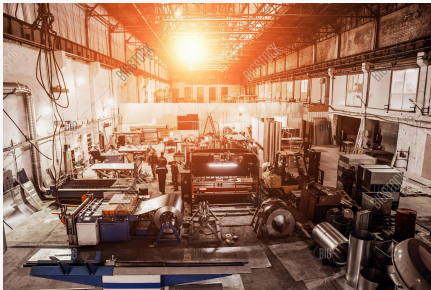


EPC COMPANY

- 1: Have you ever meet the EPC price is much higher than others , even worse, only the EPC can provide the price?
- 2: Have you ever meet the EPC person is hard to get along with, don't pay much attention on your case?
- 3: Have you ever meet the EPC strict payment requirement, but still shipment is not on time, after-sales service is bad?

TRADING COMPANY

- 1: Have you ever meet the trading company profit too higher?
- 2: Have you ever meet the trading company disappear when big problem happens?
- 3: Have you ever meet the trading company can not provide technical service but only supply product?



FACTORY

- 1: Have you ever meet the OEM factory don't have the overseas team?
- 2: Have you ever meet the price from OEM price is even higher than the third party?
- 3: Have you ever meet the OEM factory only sell product but not provide overseas after-service?

why situation like this?

EPC COMPANY

- 1: Higer price(source control, price control)
- 2: Service Problem(Focus, Devliery,Quality)
- 3:Payment Terms

Factory

- 1:Factory quantity is huge, only 20% have export experience,
- 2: all factory international sales standard is different
- 3: Not willing to do the international business
- 4: Can not provide overseas after-service
- 5: give higer price if they think no competitors



TRADING COMPANY

- 1: Risk can not be controlled
- 2: Lack of Technical Service

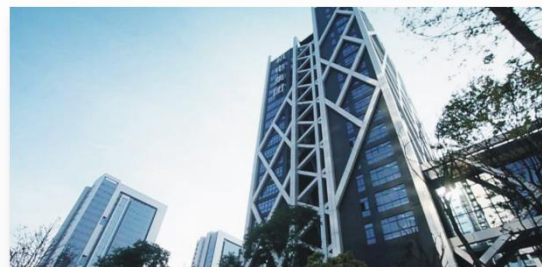
IS THERE ANY EASIER WAY TO
FIGURE THOSE ALL OUT ?
IF CDI ,WHY?



CDI BACKGROUND

Chongqing Machinery & Electronics Holding (Group) Co. Ltd. (CME) is a state-owned holding group corporation organized by Chongqing Municipal Government CME , now directly manages 31 enterprises, 131 subsidiaries, holding an H-share listed company and sharing an A-share listed company. Business involed in metallurgy, cement, power, transportation, electrical etc. CME is one of the biggest group companies in China. Annual sales around USD 10 billion.

CDI is founded in 2016 by CME Group, the main business involved in the equipment supply and after-market outsourcing in the area of metallurgy , cement and power plant, CDI contribute to provide both suppliers and buyers one-stop solution about industrial product exchange, logistics and after sales service.



CDI WORKSHOP&EQUIPMENT



Factory building



Process Workshop



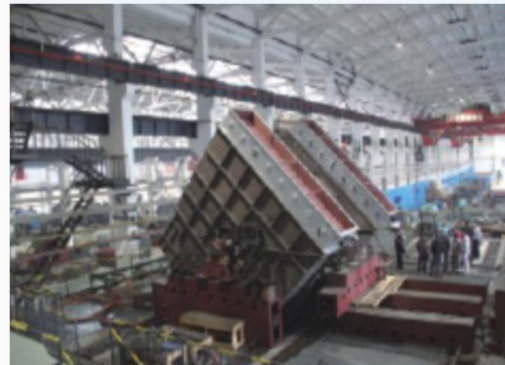
CNC Process Workshop



Welding Workshop



50T Schenck balancing machine



Fan/blower test stand

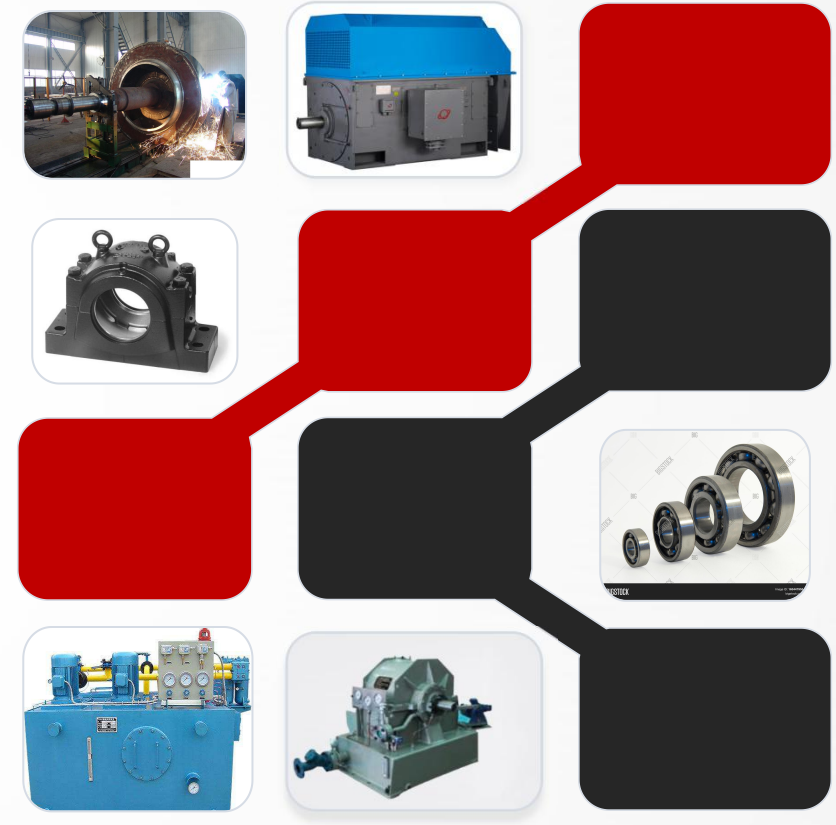
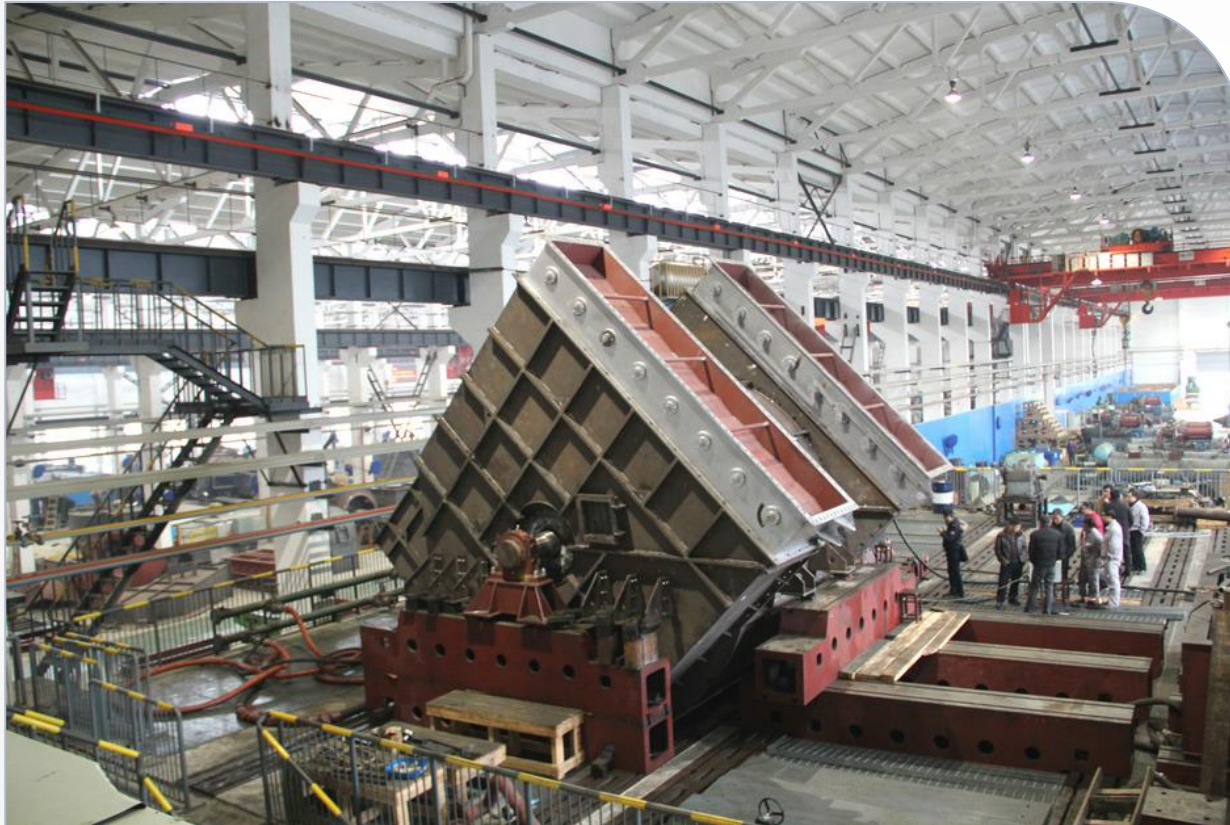


5-axil process machine

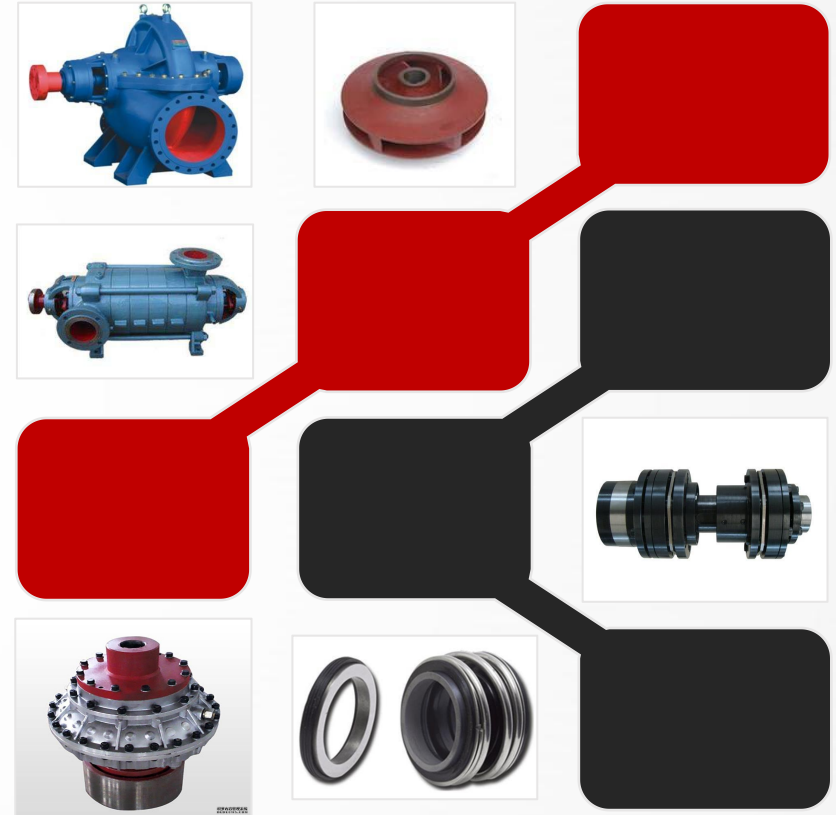
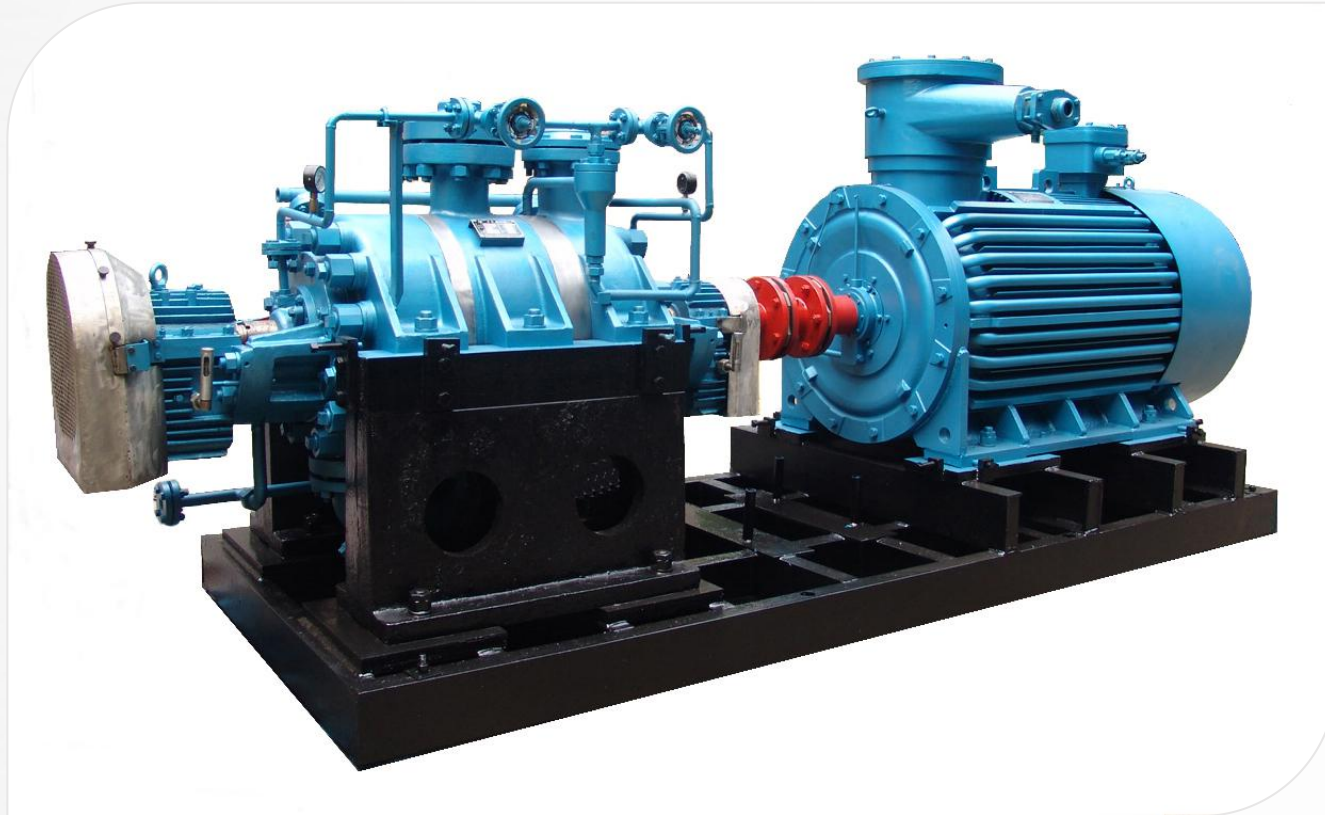


Borning&Mining stand

CDI Main Product --Fan/blower&spares

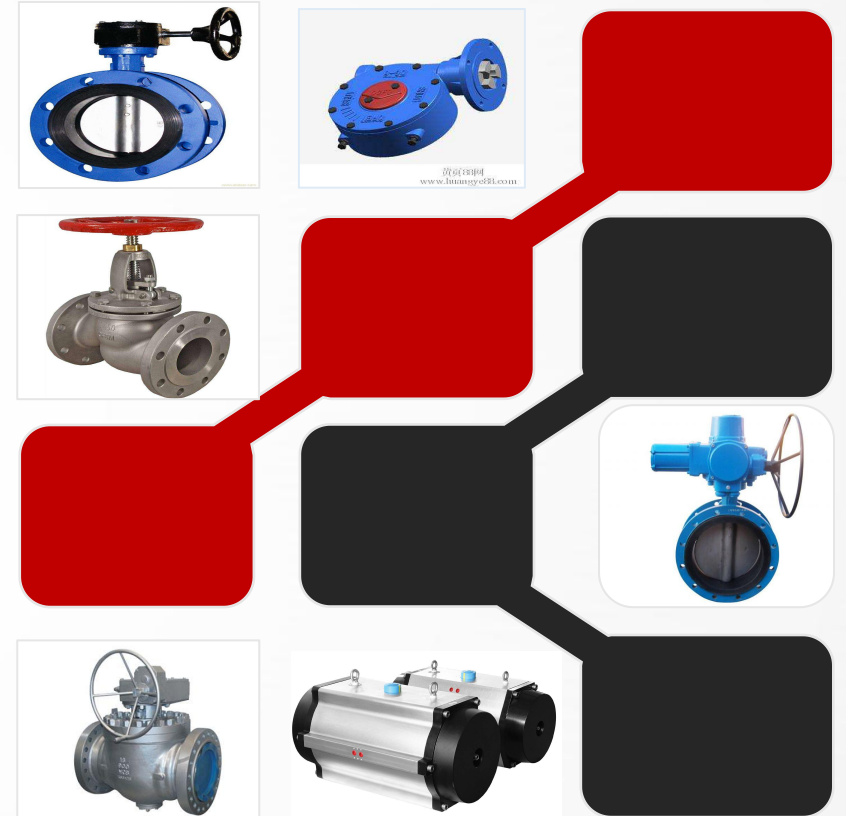


INCLUDE: Impeller, Shaft, Motor, Bearing ,Bearing BOX, Coupling, Motor etc.

CDI Main Product--Pump&Spares

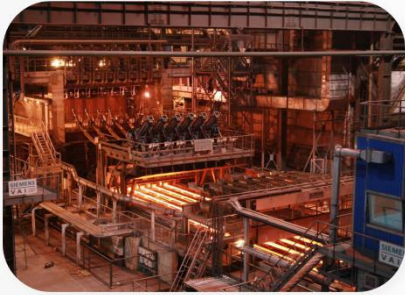
Include: Pump, Motor, Impeller + Shaft, Seal, Mechanical Seal, Coupling, Hydraulic Coupling.

CDI Main Product--Valve&spares



Include: Actuator , Seal, Gearbox, Gasket, Valve body with flange, etc.

OTHER PRODUCTS&SPARES



continuous casting machine



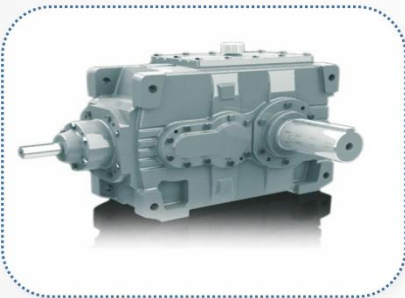
Blasting furnace



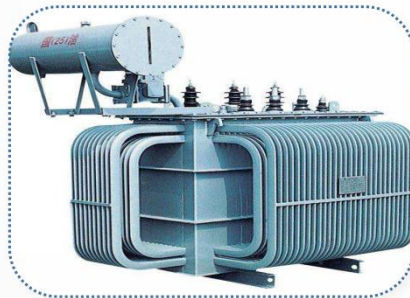
Rotary Kiln



Electrical Instrument



GearBox-Reducer



Transformer



Convey Machine



Crusher

CDI CHARACTER

- 1.CDI are not only for trading ,but have own workshop and product
- 2.CDI are the key equipment manufacturer , have capability integrate the supply chain and get better price.
- 3.CDI will be the only one who responsible for all quality issue.
- 4.CDI have the own technical team, and can handle all the technical issues.
- 5.CDI make the customer directly contact with factory, --“connect directly industry means transparent price”
- 6.If end user already have source&assigned factory, CDI will always provide an optionnal choice&price.



CDI SERVICE

1:EQUIPMENT SUPPLY

Provide the best cost-performance equipment of China, main area focus on metallurgy, cement, and power plant.

2:AFTER MARKET OURSOURCING

Help end user purchase the assigned oem equipment, always provide an optional&favorable proposal/price

3:TECHNICAL SERVICE

Offer technical proposal for optimized design with more efficiency, and save operational cost .



CDI SOLUTION

EQUIPMENT

- 1: CDI own product.
- 2: Extend product outsourcing in same industry.
- 3: Provide adequate manufacturer choice with best cost-performance
- 4: Factory&production site inspection.
- 5: Help end-user find the original source of EPC items.

RISK CONTROL

- 1: CDI responsible for all problem of product with warantee&guarantee time..
- 2: CDI Provide tech evaluation before quotation for those items without details.
- 3: CDI provide Factory&Production site inspection.
- 4: For some end-user, CDI provide financial support

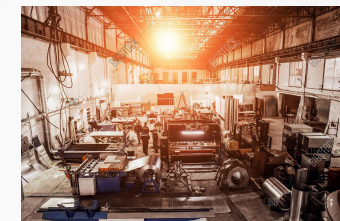
PRICE"ATION

- 1: CDI get favorable price with own background
- 2: CDI handle your inquiry and promise reply within 6-24 working hours.
- 3: CDI provide optional price choice
- 4: CDI discover better source to meet customer target.

SERVICE

- 1: Technical service(product site tech evaluation, project optimise design,product maintainance etc.)
- 2: The user can demonstrate on a projector or computer, or print the presentation and make it into a film to be used in a wider field.

CDI PARTNER-Metallurgy



CDI PARTNER-Cement

Sinoma

LAFARGE
拉法基瑞安水泥

CONCH
海螺水泥



中国建材

Sinoma 中国中材国际工程股份有限公司
SINOMA INTERNATIONAL ENGINEERING CO., LTD.

北京凯盛建材工程有限公司
Beijing Triumph International Engineering Co., Ltd.



恒遠國際工程集團
HENGYUAN INTERNATIONAL ENGINEERING GROUP

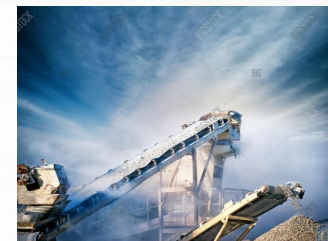


江苏鹏飞集团股份有限公司
JIANGSU PENGFEI GROUP CO., LTD.

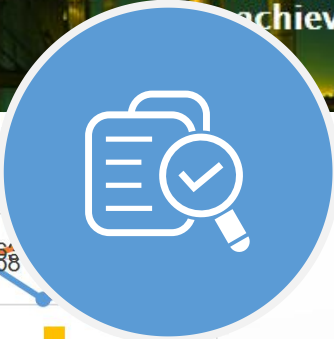
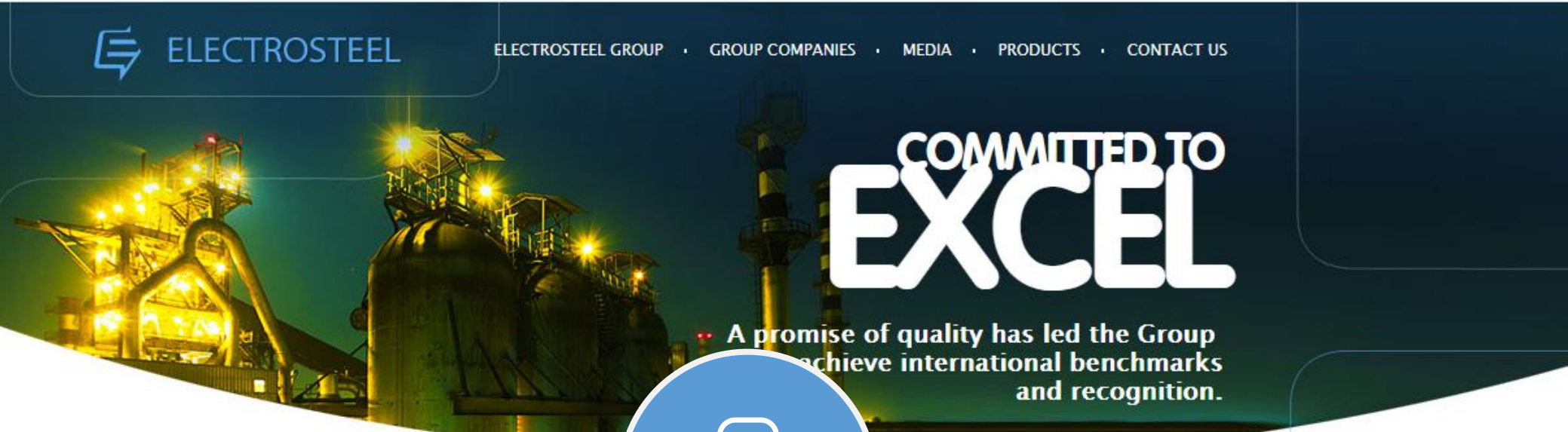


南京凯盛国际工程有限公司
NANJING KISEN INTERNATIONAL ENGINEERING CO., LTD.

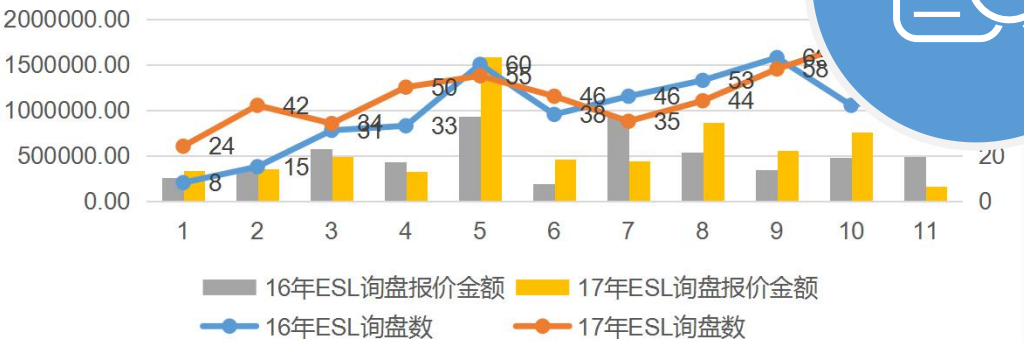
成都建筑材料工业设计研究院有限公司
Chengdu Design & Research Institute of Building Materials Industry Co., Ltd



CDI SAMPLE CASE--Electrosteel Steels Limited(India)



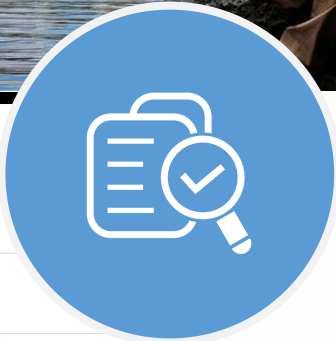
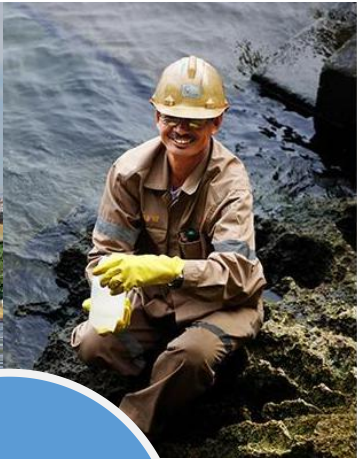
17 INQUIRY DATA



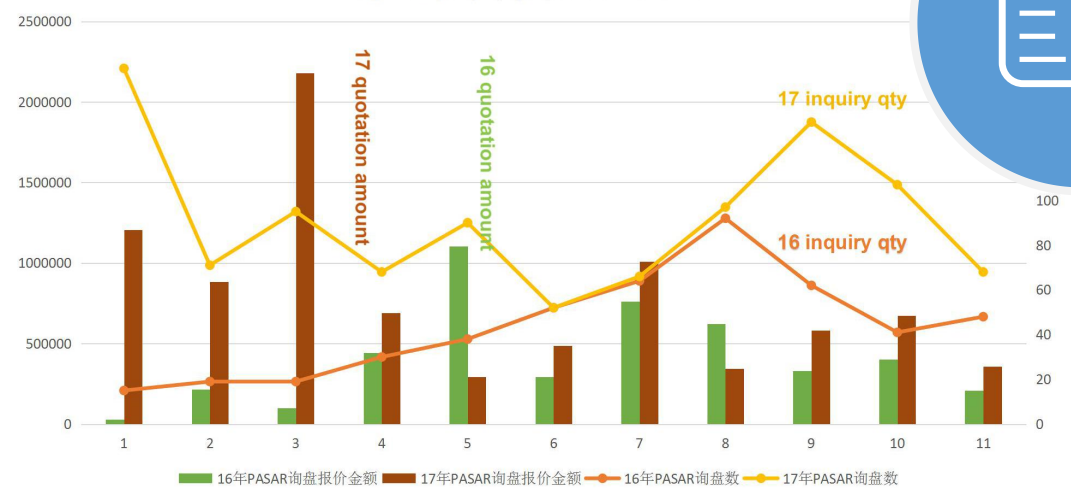
Year	Inquiry Quan	Quoted Quan	Quoted Rate
2016	438	415	94.7%
2017	494	435	89%

Total order amount: USD1.2 MILLION
Save cost: More than 8%
Contact supplier: More than 800 in China.
Problem rate: ≤1%

CDISAMPLE CASE----The Philippine Associated Smelting and Refining Corporation



16/17 Inquiry Q'ty, Quotation Amount



Year	Inquiry Quan	Quoted Quan	Quoted Rate
2016	480	360	75%
2017	1008	832	82.5%

Total order amount: USD8.75 MILLION
Save cost: More than 12%
Contact supplier: More than 700 in China.
Problem rate: ≤2%

CDINDUSTRY

THANK YOU!

CONNECT DIRECT INDUSTRY



ALWAYS SERVE YOU AN OPTIONAL CHOICE!!!